CITY OF CINCINNATI PURCHASING DIVISION BID COMPUTATION SHEET

TITLE: WIRELESS GATEWAY FOR CAD CLOSING DATE: 10/25/16, 12 NOON DEPARTMENT: FIRE BUYER: LASHAUN E. WILLIAMS					230 N. Milwaukee Avenue Vernon Hills, IL 60061 877-325-3701 Fax 312-705-8283 Net-30				Digital Highway Inc., dba DH Wireless 175 Hill Brady Road Battle Creek, MI 49048 269-660-6600; Fax 269-660-6613 Net-30			
ITEM NO	DESCRIPTION	QUANTITY	UNIT		UNIT COST		TOTAL		UNIT COST		TOTAL	
SCOPI Estima Estima	E: WIRELESS GATEWAY FOR CAD tes are for a twelve (12) month period. tes indicated will be used solely for the purpose of making a tabulation of bids. ntities are on a more or less basis.				0001				0001			
1	Cellular Gateways, Manufacturer Sierra Wireless, Part # 1102743 Airlink MP70, High Performance Vehicle Router, or an approved equal. Bidder's Note: Price must include optional Wi-Fi features with quote.	85	Each	\$	830.00	\$	70,550.00	\$	786.75	\$	66,873.75	
	Manufacturer:Part Number:											
2	Antenna, Manufacturer Panorama Antenna, Part # LGMM-7-27, Low Profile MIMO, or an approved equal. <u>Bidder's Note: Items must have the the availability to order white, black or grey with price included.</u>	50	Each	\$	128.00	\$	6,400.00	\$	123.84	\$	6,192.00	
	Manufacturer: Part Number:											
3	Antenna, Panorama Kit, Part # XK-IN2033, 16 ft of cable, or an approved equal.	50	Each	\$	270.00	\$	13,500.00	\$	263.12	\$	13,156.00	
4	Antenna, Manufacturer Mobile Mark, Part # LTM601, Multi-band Diversity/ MIMO Antenna, including any necessary installation hardware, or an approved equal. Bidder's Note: Items must have the availability to order white, black or grey with price included.	35	Each	\$	230.00	\$	8,050.00	\$	251.06	\$	8,787.10	
	Manufacturer:Part Number:											
5	Modem Provisioning, Activation & Pre-Deployment Bench Testing Services (2FF SIM Included).	85	Each	\$	30.00	\$	2,550.00	\$	29.75	\$	2,528.75	
6	ALMS-Airlink Devices managed for 12 months (MOQ is 5) Price is per device. Bidder's Note: The 255 quantity is three years worth of the maintenance x 12 months x 85 devices.	255	Each	\$	-	\$	-	\$	-	\$	-	
	TOTAL					\$	101,050.00			\$	97,537.60 **\$91,345.94	
DELIVERY COMPLETIONS Each delivery shall be completed within calendar days from receipt of notice to furnish from the using agency. NOTE: As delivery may be a deciding factor in the award of a contract, it is important that bidder furnish the information requested above.			2-10 **In stock item-Most shipped same day order is placed. **Out of stock item 2-10 business days ARO, subject to avail.			(*)(**) Please see questionaire for details. 14 days						

1 of 2 10/25/16

CITY OF CINCINNATI PURCHASING DIVISION BID COMPUTATION SHEET

REFERENCE NUMBER: 171A901595 TITLE: WIRELESS GATEWAY FOR CAD CLOSING DATE: 10/25/16, 12 NOON DEPARTMENT: FIRE BUYER: LASHAUN E. WILLIAMS		CDW Government LL 230 N. Milwaukee Av Vernon Hills, IL 6006 877-325-3701 Fax 31 Net-30	enue 1	Digital Highway Inc., 175 Hill Brady Road Battle Creek, MI 490 269-660-6600; Fax 2 Net-30	48 69-660-6613
ITEM DESCRIPTION	QUANTITY UNIT		TOTAL	UNIT	TOTAL
NO SCOPE: WIRELESS GATEWAY FOR CAD		COST		COST	
SCOPE. WINELESS GATEWAT FOR CAD					
QUESTIONNAIRE					
Name of Company:		CDW Government LL	.C	Digital Highway Inc.,	dba DH Wireless
Landing		\		Solutions	
Location:		Vernon Hills		175 Hill Brady Road Battel Creek, MI 490	27
Contact Person:		Sean Bergquist		Mary Mellema, CEO	31
Telephone Number:		877-325-3701		269-660-6600	
Fax Number:		312-705-8283		269-660-6613	
Email Address:		seanber@cdwg.com		mmellema@digital-h	wy.com
Operating Hours: Mon. thru Fri a.m. till p.m.		7am till 9pm (CT)		8:00 am till 6:00 pm	
Saturday		Closed		N/A	
List any devaitions from the products requested:	-	N/A		(*) Part# LGMM-7-27 only with 12 inch pigt inclusive of cable ext XK-IN2033 is a kit th antenna and the 16' If part number XK-IN there is no need for F	ails leads, non- ensions. Part# at includes the cable extensions. 203 is purchased, Part# LGMM-7-27.
				(**) If Part# XK-IN20: Part# LGMM-7-27 ca making the new unof \$91,345.94.	n be removed

2 of 2 10/25/16